



Exclusive. Diversified. Access.

TIDEWATER

INVESTMENT CO

Tidewater Investment Company ("Tidewater InvestCo" or "Tidewater") is a private investment firm targeted to high net worth individuals and family offices. Our firm offers unique access to an array of investment opportunities along the risk-reward spectrum. We feature a team of experienced private company investors as well as a network of successful business professionals.

Guiding Principles

Performance

Stewardship

Focus

Flexibility

Connected



Performance

We aim to deliver superior risk-adjusted returns through a disciplined investment process.



Stewardship

We endeavor to align our interests with those of our investors & portfolio companies.



Focus

We make concentrated, value-oriented investments in companies with differentiated products & services addressing significant customer needs.



Flexibility

We feature a model that gives investors a wide spectrum of investment options & allows for deal structures that most effectively fit an opportunity.



Connected

We leverage the industry insights, operating expertise and relationships of our network to provide & create value.

Investment Platform

Tidewater has established an investment platform which allows its participants to access a wide range of opportunities. Across our platform, we look for deals that provide a compelling risk-reward profile. Our firm engages in the following types of private investing:

Private Equity

Tidewater looks to take a full or majority stake in mid-to-late growth stage opportunities. With an industry agnostic approach, we seek companies throughout the Southeast and Mid-Atlantic US. \$10-30 million in annual revenue; \$2-4 million in EBITDA.

Venture Capital

Tidewater will participate in late to pre exit stage investments in the healthcare, Biotech, and information Technology sectors. With a geographic focus on established technology clusters through the South East and Mid Atlantic.

Subordinated Debt

Tidewater will take a subordinated debt position to a strong senior lender in established industries with little to no market force change. Target holding period is 3-5 years with interest rates in the low to mid double digits.

Growth Capital

Tidewater looks for opportunities to invest in growing, Profitable Businesses with Scalable Business Model and Management Team in Place. Tidewater will consider investing via: Targeted Use of Proceeds, Minority Interest Participation, Preferred Equity or Convertible Debt.

Our Team

At Tidewater, we have access to the right people. We feature a team and network of successful investors, businesspeople, entrepreneurs and executives. The Tidewater team leverages this collective expertise to offer a comprehensive private investment platform for high net worth individuals and family offices.



Merrette Moore
Managing Partner

Merrette is the Managing Partner of Tidewater Investment Company, overseeing the operations of the firm. Merrette has over 25 years experience working in finance, company management and innovation.



Connor Bolen
Principal - Director of Investments

Connor's responsibilities include sourcing & evaluating potential investments along with supporting portfolio companies. Connor assist the team through building and analyzing financial models.



Phoenix Stein
Principal - Director of Operations

Phoenix's responsibilities include researching and vetting investment opportunities. She also assists with daily activities as they relate to deal sourcing, fundraising, and operations.



Julian Bossong
Operating Partner

Julian is the CEO of South Atlantic Contract Packaging, a Tidewater portfolio company. In addition to running the day-to-day operations of the company, he works closely with the Tidewater team regarding strategic initiatives and M&A efforts.

Advisors

Todd Turner

Nick Crabtree

Julian Bossong

Robert Keith

David Barber

Graham Kelly

Bill Hawkins

Portfolio Companies

Tidewater is positioned as a long-term investor in a variety of companies and vehicles, which we feel will provide superior value-creation for our investors. Below are our existing portfolio companies and investments:



PHONONIC

